



Position of Commercial Manager Spinneys Egypt

Position

Commercial Manager

Reporting to

General Manager

Location

Cairo, Egypt

Responsibility

Key Responsibilities,

- Managing the Trading Department
- Achieving Sales targets.
- Achieving Gross margin targets.
- Achieving Other Income targets.
- Achieving Consumer Range perception targets.
- Achieving Consumer levels of knowledge of Spinneys

Brand values.

- Achieving Consumer perceptions of price positioning and promotional positioning.
- Achieving availability targets.

- Achieving trade working capital targets.
- Maintaining and contributing to team spirit and alignment with the organization.

- Maintaining security and integrity of Company assets.
- Maintain excellent levels of relationship with Suppliers.
- Plan and coordinate excellent and effective Promotions.
- Develop the range of Spinneys own label.
- Coordinate the importation of products for trading.

Requirements

Minimum 5 years of Experience in retail.

Strong and adaptable in character and to possess excellent leadership qualities

Strong financial and analytical skills with intermediate computer MS Office skills

Strong commercial sense

Team player

Excellent organizational and communication skills

Fluency in English

Sense of urgency and ability to work under pressure

International experience is a plus

To apply, send CV to development@spinneys.com .

If you are interested in learning more about Spinneys, please visit our web site at www.spinneys.com .